

East of England

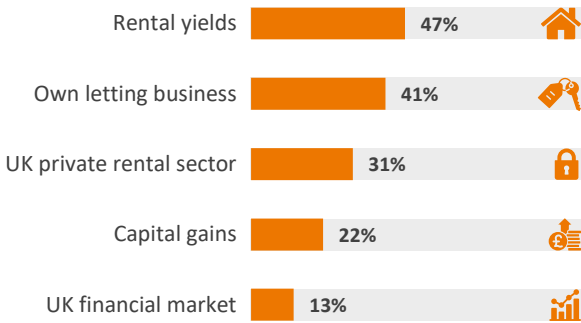
Landlords Outlook & Confidence

Landlords operating in the East of England are more positive than average across 4 of the 5 confidence indicators. Rental yields are below the UK average (-0.4% pts), despite expectations for yields in the next 3 months being high, with 47% feeling positive.

Profitability remains strong and above the national average at 90% in Q2 (up +5% pts from Q1). However, it remains the case that fewer report tenant demand is increasing following a downward trend from Q4. Potentially indicating profits may be impacted in the future.

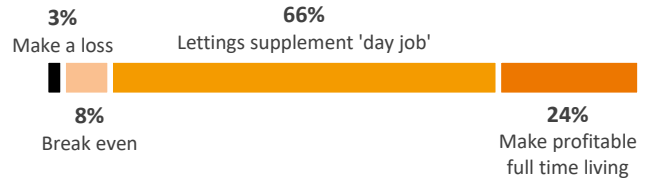
Sales and purchase activity are broadly in line with the average landlord, at 7% and 6% respectively.

Expectations for the next 3 months rated as good/very good (%)



Landlords Balance Sheet

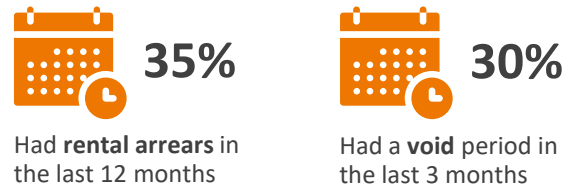
Profitability



Financials



Problems Experienced



PRS Dynamics



6.7

Properties in the average portfolio



11%

Report increasing tenant demand



6%

Bought a property in the last 3 months



7%

Sold a property in the last 3 months

BTL Dynamics



£457,000

Total amount owed through BTL mortgage borrowing



6.0

Average number of BTL loans held

the mortgage works