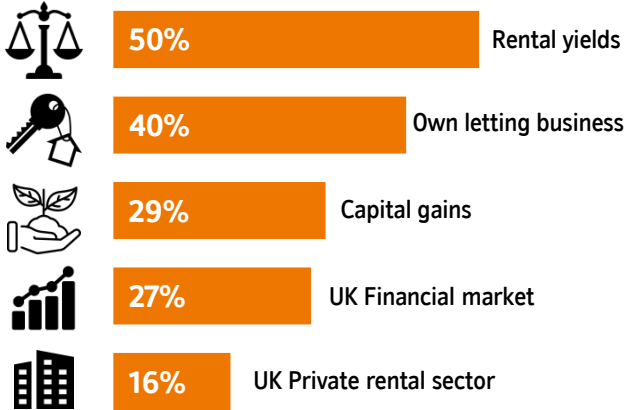


# East Midlands

## Landlords' Outlook & Confidence

Expectations for the next 3 months rated as good / very good (%)



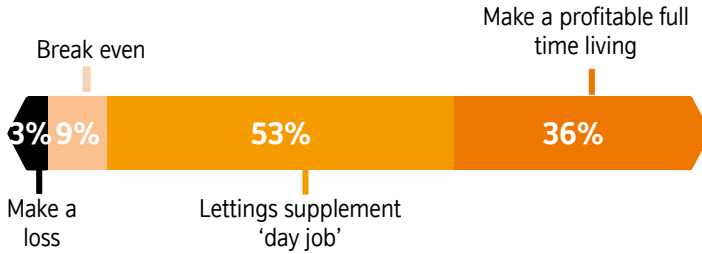
Landlords with rental property in the East Midlands remain more positive than the average landlord, particularly for confidence in their own lettings business and rental yields (both c. +10% vs. the UK average).

Reflecting this, East Midland landlords continue to achieve the joint highest average rental yield of any region, at 6.1%, with the proportion making a profit also high at 89%.

However, landlords in the East Midlands tend to experience rental arrears and void periods more frequently, most likely linked to a greater exposure due to their larger than average portfolio size (10.3 properties).

## Landlords' Balance Sheet

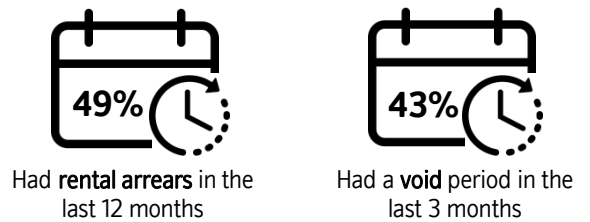
### Profitability



### Financials



### Problems Experienced



## PRS Dynamics



10.3

Properties in the average portfolio



30%

Report increasing tenant demand



11%

Bought a property in the last 3 months



11%

Sold a property in the last 3 months

## BTL Dynamics



£437,000

Total amount owed through BTL mortgage borrowing



Average number of BTL loans held

the mortgage works