Regional snapshot – Q1 2020

Landlords Panel

West Midlands

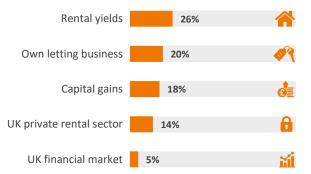
Landlords Outlook & Confidence

The profile of landlords with property in the West Midlands is generally very similar to the 'typical' landlord, with profitability, portfolio size, incidence of leveraging and the experience of rental arrears / voids all broadly comparable to the national average.

Confidence also tends to be similar to the overall UK figures, although their outlook for the UK PRS is more positive (14% vs. 9%).

The other notable exception is recent portfolio activity, with West Midland landlords over twice as likely as the typical landlord to have recently bought property (12% vs. 5%), and sales activity also above average (13% vs. 9%).

Expectations for the next 3 months rated as good/very good (%)



PRS Dynamics







7.6

Properties in the

average portfolio



14%

Report increasing tenant demand

Total amount owed through BTL mortgage borrowing



Average number of BTL loans held



