# Let to Buy – Simultaneous Purchase Process Guide

## This guide includes:

- Guide purpose
- Supporting criteria
- Steps to follow

#### **Purpose:**

This guide is for customers who wish to Let to Buy (LTB) by remortgaging their current property with The Mortgage Works (TMW) and taking a residential purchase with Nationwide. As the customer will own two (or more) properties on completion, the Nationwide (NFI) application will be classified as a second property and will be eligible for porting, existing customer moving home or home purchase rates. For best practice please postpone submitting a NFI DIP until the TMW application has been processed.

#### Stage 1 - TMW - Let to Buy:

- Classified as a first time or experienced landlord applicant who is remortgaging their existing residential property as a Buy to Let
- There is no maximum age at application for experienced landlords applying for up to 65% LTV. For applications above 65% LTV and for all first time landlords, the maximum age at application is 70
- Maximum LTV 80%
- Maximum loan size £500,000 (unless otherwise stated)
- The applicant(s) must have owned their residential property for at least six months (with or without a mortgage) at the time of application
- The applicant must vacate the security address upon completion (new correspondence address should be provided)
- Further criteria applies; please refer to our website for more information.

### **TMW Online Processing Steps**

1. From TMW Online 'Home' create a new case. In the DIP screens select Remortgage as the loan purpose.

the mortgage works	4		Home Support Co	okies and privacy My Account 🝷
Decision in Principle				Case: APR3547822 (Documents) Applicant(s): T Cookies
<b>~</b>	2	3	4	5
Applicant	Mortgage	Portfolio	Product	Declaration
Loan details				
Loan purpose				
Remortgage		~		

2. Select Yes to the question, 'Is this a let to buy application?'.

Is this a let to buy application?	0		
Does applicant have an onward r	esidential address?		

3. Continue to Product Selection, TMW will present you with the selection of available products (Let to Buy Product codes are prefixed with LB)

Product Selection					
Start typing th fixed).	ne details of the product(s) you would like to be displayed.	You can enter the product o	ode, product term or text fr		tion (e.g. 2 year Show filters
Code	Description	Product fee	Monthly payment	Features	show filters
LB2740	4.44% Fixed for 2 year(s) until 30/11/2024	£1995	£148.00	<b>₩£</b>	Select > More info
LB2741	4.64% Fixed for 2 year(s) until 30/11/2024	£995	£154.67	<b>₩£</b>	Select > More info

- 4. Proceed to get DIP decision
- 5. Continue to complete the Let to Buy application and submit to TMW for processing.
- 6. Make a note of your application number from your case list. You will need this when completing the new residential purchase on NFI Online.

Applicant(s) & security	Reference	Created on	Status
remortgage Lettobuy Nationwide Bldg Soc, BH2 6EP <b>Open case &gt;</b>	AUG3003439	05/08/2019	2-3-4
applicantone Testesupport & Applicanttwo Testesupport Nationwide Bldg Soc, BH2 6EP <b>Open case &gt;</b>	16715858	02/08/2019	2−3−4

#### Stage 2 - New Residential Purchase NFI

Nationwide will consider lending for a new main residence where the applicant wishes to let their existing property rather than sell it. The affordability figure needs to cover all mortgages that will be outstanding at the time of completion.

Purchase applications for these clients should be keyed as a Second Property even if the property being purchased will be your client's main residence.

Where your client will own more than one property on completion of their new loan with Nationwide, the maximum LTV is 85%. For information about products please see our products, loan size and maximum LTV criteria.

#### **NFI Online Processing Steps:**

- 1. Create a Decision in Principle application via NFI online (this can be created at any time while the TMW application is being processed) and select the application type as 'New purchase'.
- 2. Select 'Yes' to 'Does the applicant currently hold a Nationwide mortgage?'.
- 3. On the Loan Requirements screen, select Yes to 'Will any applicant own any other mortgaged properties on completion of this mortgage?'
- 4. Once on Existing Mortgage Details screen, key:
  - Existing lender as The Mortgage Works
  - Existing account number as the Let to Buy application number (not the alpha numeric DIP reference)
  - The current outstanding mortgage balance, this will be the loan amount of the LTB application and
  - The full balance as continuing.
  - Confirm the property is let; a tenancy agreement is in place, the monthly mortgage repayment and the anticipated rental income.
- 5. Continue to obtain an accepted DIP via NFI Online, save and exit the application.

plicant(s): Mr Y Koala Case	Id: M551072251	My Home Case Home Case
llustration	Existing Mortgage Detail	ils
DIP	Other Existing Mexterna(2)	
Loan Requirements	Other Existing Mortgage(s)	
Property Details Deposit Details	Please consider all existing mortgage This should include any Nationwide mo	accounts the applicant(s) currently holds. ortgage accounts.
Applicant Details Address Details	Does any applicant have an existing mortgage?	• Yes O No
Employment Income	Lender	Outstanding balance
Other Income	The Mortgage Works	£75,000.00 🔮
Outgoings Existing Mortgage Details	Existing lender name	The Mortgage Works
Credit History	Existing mortgage account number	12345678
Decision In Principle	Current outstanding balance	£75,000.00
	Outstanding balance continuing after completion of this mortgage	£75,000.00
	Interest only amount of the balance continuing	£75,000.00
nal Steps	Remaining term	25 Years 0 Months
	Is the property let?	Yes
	Is there a tenancy agreement in place?	Yes
	What is the Monthly Mortgage Repayment?	£300.00
	Monthly Rental Income	£650.00
		Add an ent

- 6. When the TMW Let to Buy application has been approved, and the mortgage offer received, continue to complete the full mortgage application in NFI Online
- 7. Once you've submitted the application on NFI Online, please upload a Word document detailing your TMW case reference so that we can confirm details of your offer

	nFI Online Declaration ×				
Nationwide Building Society	: Tay Singh			Help an	d support
Applicant(s): Mr S Koala & Mrs C	Koala Case Id: M650356423	My Home	Case Home Case Up	date Save and Exit	Log out
Illustration 🗸 🗸	Declaration				
DIP 🗸					
Reserve Product 🔹 🗸	Declarations				
FMA 🗸 🗸	Please confirm that each applicant has been given a copy of the	🗹 Sean Koala			
Rate Switch 🗸 🗸	declaration and agrees to the terms & conditions				
Final Steps 🗸		🗹 Claire Koala			
Fee Payment Options Declaration	Please confirm that you (as the	<b>v</b>			
	intermediary) have read the declaration and agree to the terms &				
	conditions			-	
			Print declaration		
Version: 8.0.0.0 I	Backward		Submit application	n <b>4</b> ®	ge_Id= F13143

Nationwide Building Society is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority under registration number 106078. You can confirm our registration on the FCA's website **fca.org.uk** 

The Mortgage Works (UK) plc is a wholly owned subsidiary of Nationwide Building Society and is authorised and regulated by the Financial Conduct Authority under registration number 189623. Most buy-to-let mortgages are not regulated by the Financial Conduct Authority. Registered in England. Company Registration Number 2222856. Registered Office for both: Nationwide House, Pipers Way, Swindon, SN38 1NW.